

INDUSTRIACORE

NARSA HD Conference September 22, 2017



- Founded in 1979 by Rafael Taveras Sr. as the first radiator manufacturing company in Dominican Republic.
- 1998: began the coil manufacturing line.
- 2009: started distribution of aluminum/plastic radiators and plastic tanks.

INDUSTRIACORE Opportunities

- Most shops have had customers bring in this type of products.
- How to measure coils
- Biggest challenge: LEAD TIMES!!



Mini-Split Unit





Rooftop package unit





Air Handling Unit





Refrigeration





Refrigeration





Chillers







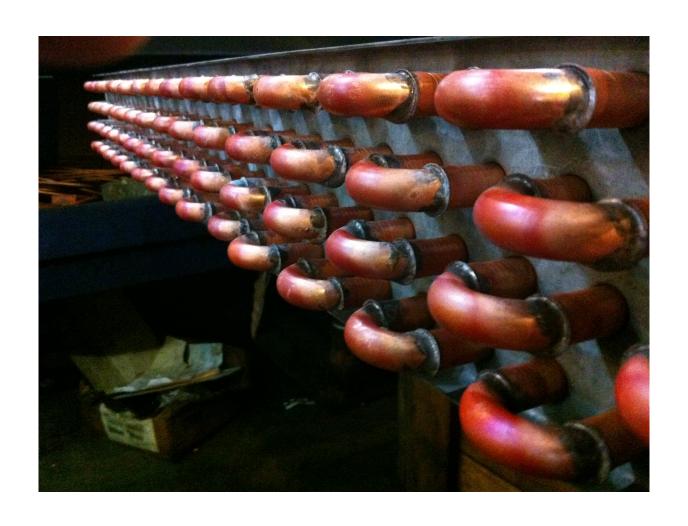
Remote radiators / heat exchangers





Coils for a chiller





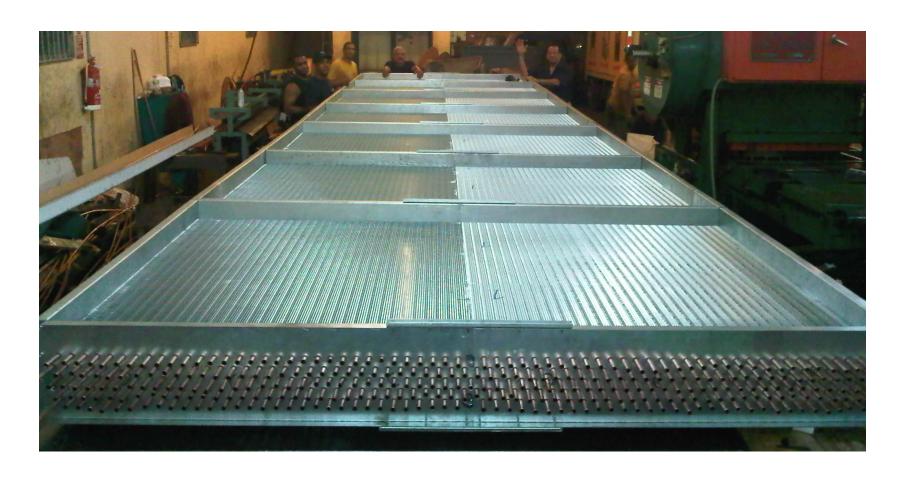


Coils for a fan coil unit





Refrigeration condenser coil





Coil in brazing process





Product Quality

- The copper tube wall thickness.
 - Different tube walls for different applications. (Refrigerants)
- Aluminum fin stock thickness.

Zero residues inside the coil after brazing process.

High pressure testing.



Chiller water / Steam coils / Glycol

- Direct expansion coils use refrigerant
 - Evaporator coils
 - Condenser coils



• Chiller water / Steam coils (Picture from ERS)





• Chiller water / Steam coils







• Direct expansion - CONDENSER







• Direct expansion - EVAPORATOR







DX: EVAPORATOR





Coatings

Many coating options available in the market.



- Dipping vs spray
- Solvent based coatings
- Water based coatings



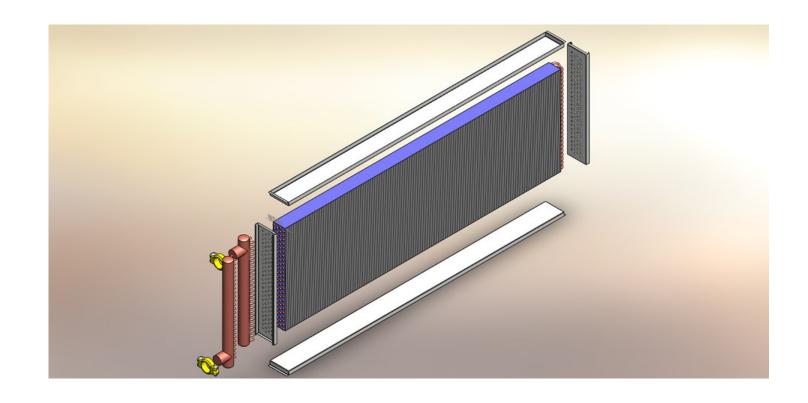


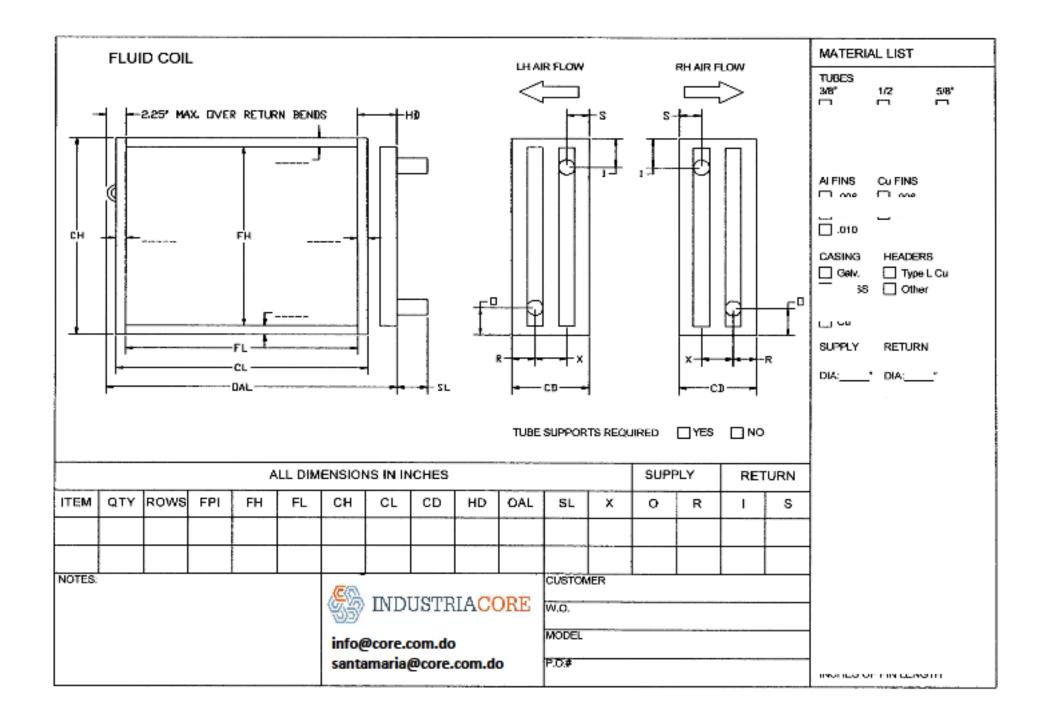




How to measure coils?

- Length of coil
- Height of the fin
- Number of rows
- Tube diameter
- Frame measurements
- Manifold diameter



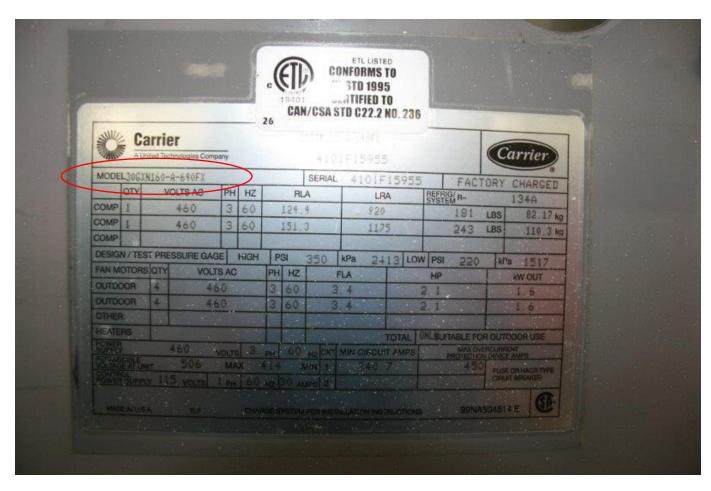


How to get a quote?

- A/C model number helps.
- 1. Finned length.
- 2. Fin height.
- 3. Number of rows.
- 4. Tube diameter: usually 3/8", 1/2" or 5/8"
- A picture is worth more than a thousand words.



A/C Model - Tag





A/C Model - Tag





Any questions?



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